

Amilla

MALDIVES

SMALL
LUXURY
HOTELS
OF THE WORLD

Considerate Collection

Assistant Director of Sales – Russia & CIS

Amilla is a modern retreat with responsible hospitality goals including wellbeing, inclusivity and sustainability. A haven where guests can immerse themselves in the island's natural beauty and experience our commitment to protecting it.

KEY SKILLS & RESPONSIBILITIES

- Lead sales for the Russia & CIS market, driving new and incremental revenue.
- Build strong relationships with tour operators and travel agents across Russia & CIS.
- Conduct sales calls, roadshows and site inspections; host visiting agents and media.
- Manage the regional partner database, monitor production and adjust allocations.
- Co-develop the annual Russia & CIS sales plan, budget and departmental SOPs.
- Represent Amilla at trade shows across Russia & CIS, including MITT and OTM.

KEY PERSONALITY TRAITS

- Confident relationship-builder who influences at every level.
- Target-driven closer with strong commercial instinct.
- Polished communicator, fluent in Russian and English.
- Organised planner who thrives on forecasts and deadlines.

EDUCATION & EXPERIENCE

- Proven sales record in the Russia & CIS travel trade, exceeding targets.
- Fluent Russian and English; established regional agent network.
- Degree in Hospitality or related field; remote island resort experience preferred.

Interested candidates should send your CV with photo by
25th September 2026. Shortlisted applicants will be contacted.

jobs@amilla.com